



PORT JOBS

Expanding opportunities.

Building success.



Port Jobs

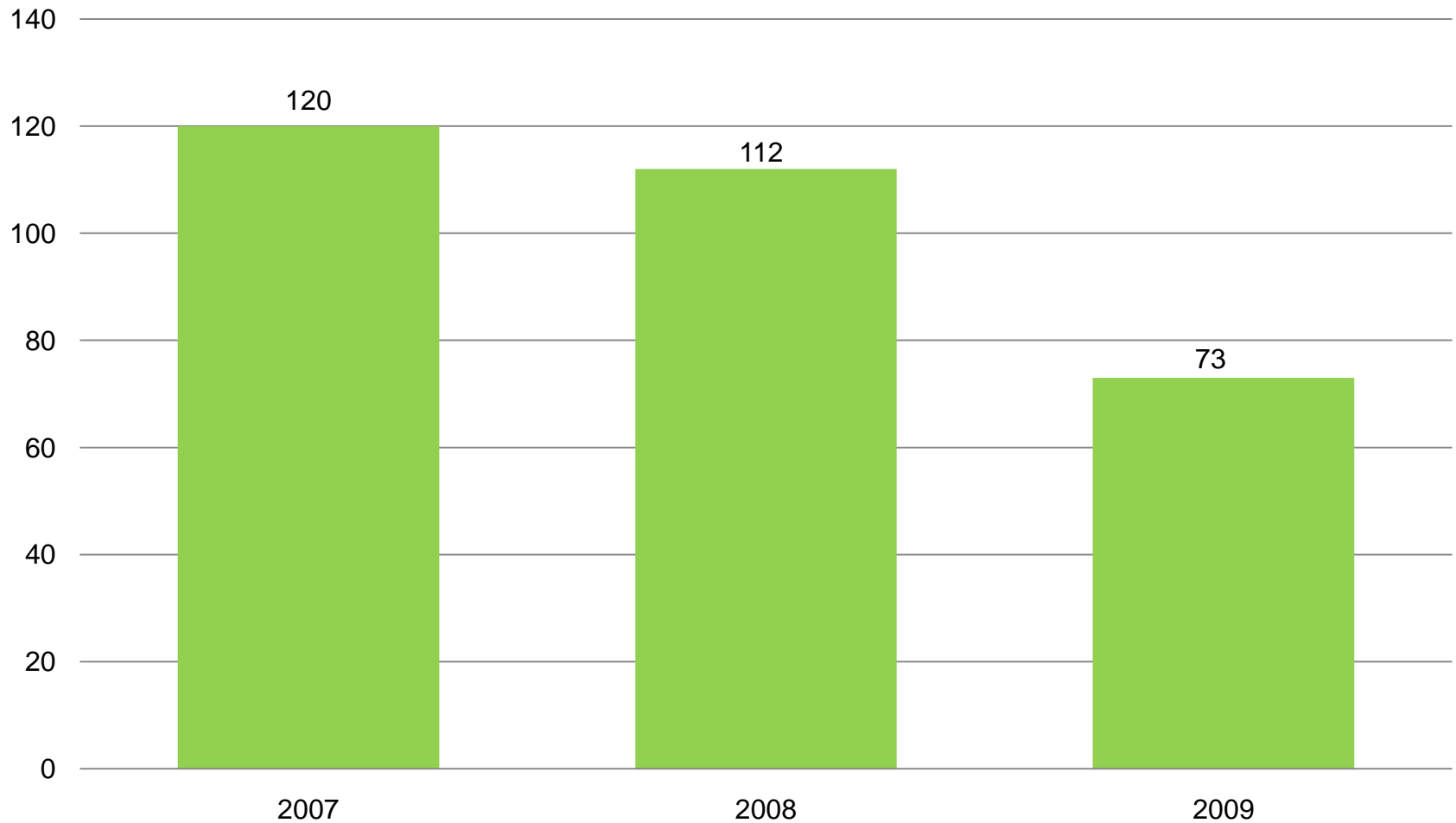
- 1990: Port of Seattle, educators, business leaders, human service providers, organized labor, local government officials form “Working in King County Task Force”.
- 1993: Port Jobs is created to develop strategies to employ more skilled workers in port-related businesses, and create opportunities for those who are typically underrepresented in such jobs.
- Today: Port Jobs has served more than 60,000 community residents, helping more than 11,000 people find jobs with airport employers and in the skilled trades.

Port Jobs Programs

- Airport Jobs
- Apprenticeship Opportunities Project
- Airport University
- Financial Tools for the Trades
- Additional “Wrap-around” Services
- Research

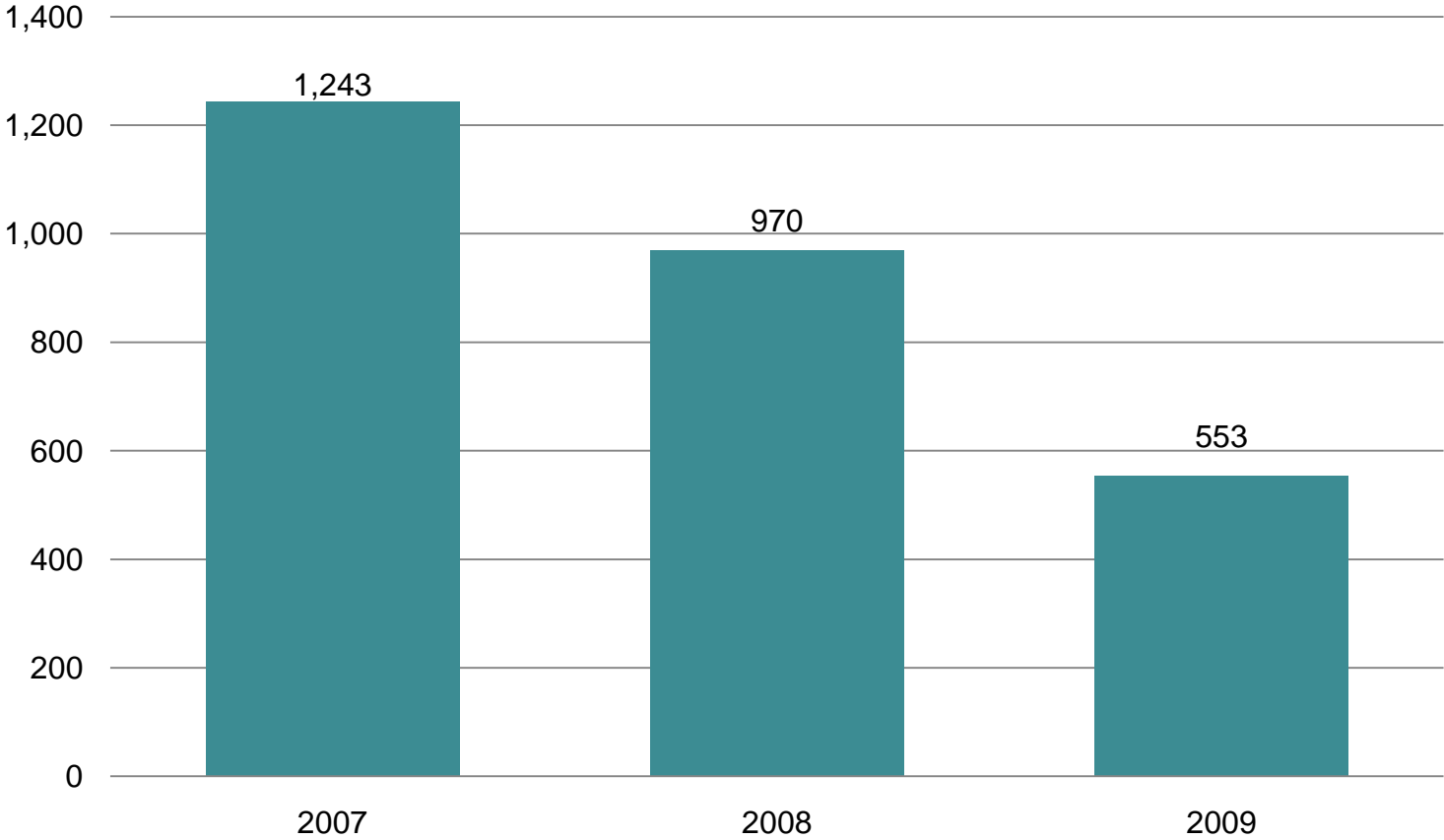
Airport Jobs Challenge

Number of Employers Listing Jobs



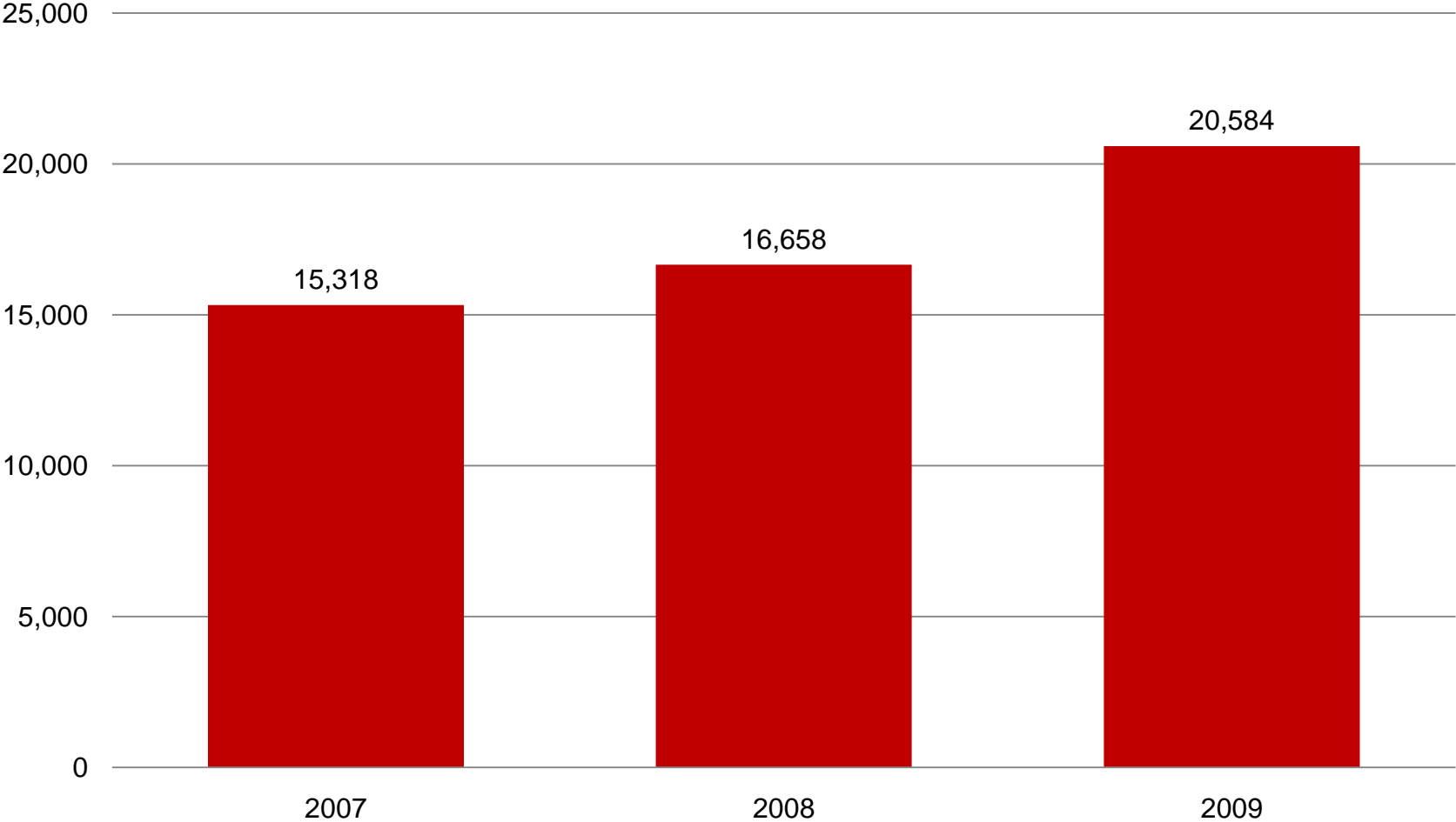
Airport Jobs Performance

Number of Hires



Airport Jobs Performance

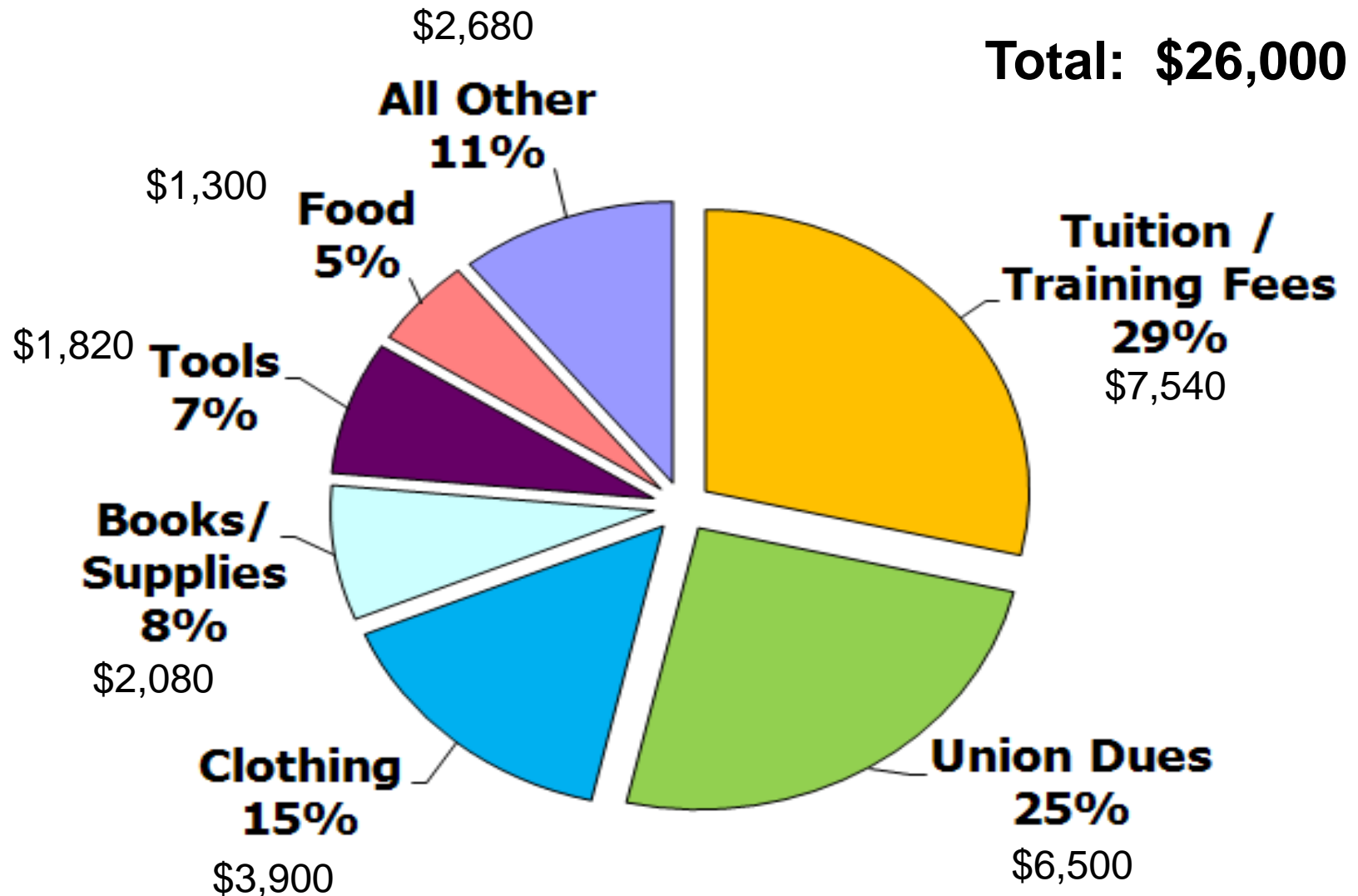
Job Seeker Visits



Apprenticeship Opportunities Project (AOP)

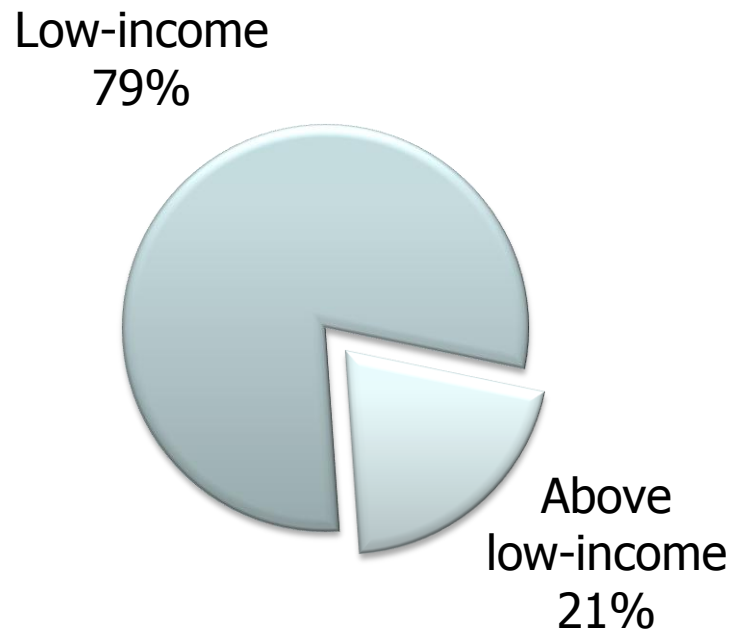
- Connects women, people of color, people with disabilities and others facing employment barriers to well-paying jobs in the skilled construction trades
 - In 2009, AOP enrolled 131 people in pre-apprenticeship programs, placed 63 people in apprenticeships and trades-related jobs, with an average wage of \$18.37/hour
- Helps new apprentices stay in the trades by providing case management and retention services.
 - Once in an apprenticeship program or a trades-related job, an individual may need to buy tools, work clothes, boots, or pay union dues. AOP provides financial assistance to qualified individuals.

2009 AOP Support Services

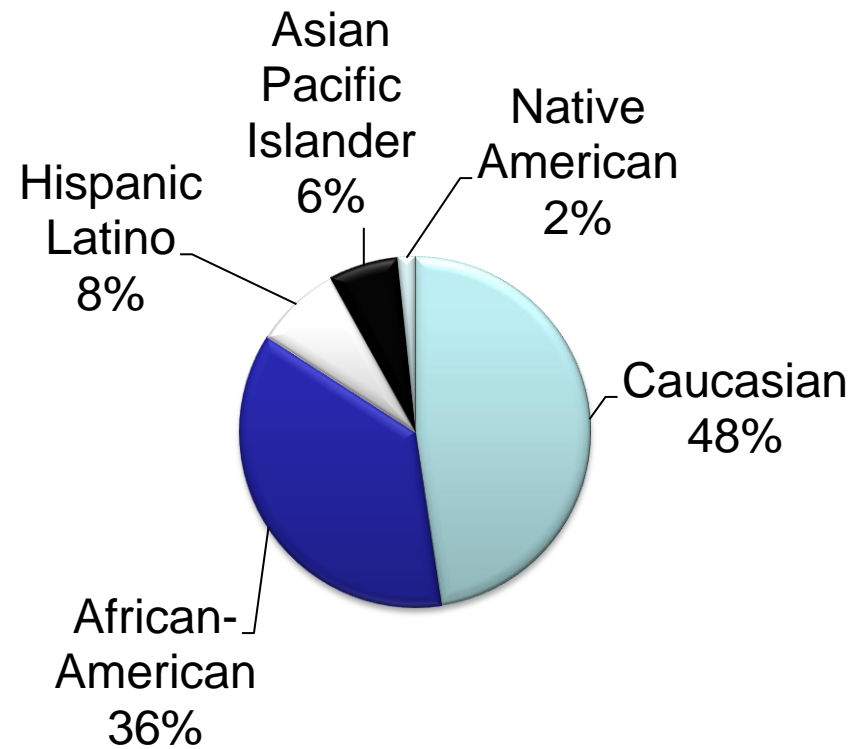


AOP Demographics

Income

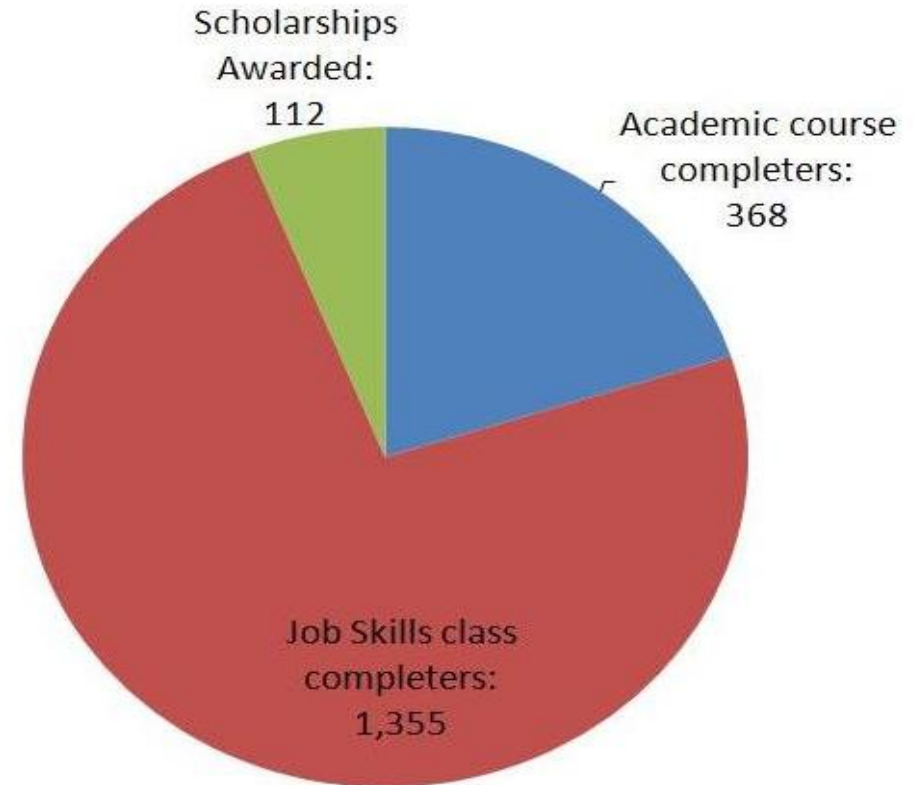


Ethnicity



Airport University

- Partners with South Seattle & Highline Community Colleges to offer credit-bearing college classes
- Private grant funds
- Recognized by FAA
- Governor's Best Practice Award



Money Management Skills for Apprentices

- Financial Tools for the Trades
- Teaches new apprentices to manage \$\$, build good credit, and deal with debt
- Co-teach class with Wells Fargo; National Award
- 1,300 apprentices trained since 2005
- 10,000 “Financial Survival Guides” disseminated
- Trainer “Toolkit” now sold in 10 states

Wrap-Around Services

- Basic Food Employment and Training
- Case management for White Center residents
- Family coach
- Tax Return Prep

In 2009, 471 tax returns prepared at Airport Jobs bringing \$565,000 in Federal tax refunds back into the community.

Port Jobs Revenue Sources

Port Jobs 2009 Revenue By Source and Program

		Program Funders					Total funding by program sector	Total funding by program
		Port of Seattle	King County	City of Seattle	State of Washington	Other Leveraged Funds		
Programs								
General Operating - PJ	Operating Support	\$ 100,000		\$ 24,334			\$ 124,334	\$ 284,236
	Staff Support	\$ 100,000					\$ 100,000	
	In-Kind	\$ 59,902					\$ 59,902	
Airport	Airport Jobs	\$ 165,000		\$ 24,333	\$ 57,000		\$ 246,333	\$ 747,184
	AJ In-Kind	\$ 118,669					\$ 118,669	
	Airport University					\$ 382,182	\$ 382,182	
Apprenticeships	AOP	\$ 114,972	\$ 22,850	\$ 24,333			\$ 162,155	\$ 162,155
	Financial Tools for the Trade					\$ 26,102	\$ 26,102	\$ 26,102
Total Funding by Funder		\$ 658,543	\$ 22,850	\$ 73,000	\$ 57,000	\$ 408,284		
Total Funding								\$1,219,677

Port Jobs Expenses

Port Jobs 2009 Expenses
Total \$ 1,266,157
(Includes \$46,480 of Reserve)

